

P.O. BOX 1070 BANFF, ALBERTA CANADA, T1L 1H8 TEL: (403) 762-2642 FAX: (403) 762-4763 WWW.BESTOFBANFF.COM

NOVEMBER, 2010

On June 1, 2010, the Banff Lodging Company purchased the Banff Rocky Mountain Resort. Banff Lodging Company is 100% locally owned and operated in Banff. Including the Banff Rocky Mountain Resort, we own 9 hotel properties, 6 restaurants, 2 pubs, a snow school, the Red Earth Spa, and 2 ski rental operations.

Your Prepaid Vacation Agreement is not affected by this purchase. We have retained Marla Lawlor, our Calgarybased Timeshare Manager as your primary contact. Marla has extensive experience in this field and is familiar with many of you and your contracts.

Please take note of the following information:

- **NEW!** As of January 1, 2011, the Resort offers complimentary internet access from all guest rooms.
- **RENOS!** We plan to complete the renovation of all units prior to December 2011 (barring unforeseen circumstances).
- FEES! We are committed to providing you the best value for your dollar and have made considerable efforts to hold and slightly reduce your Annual Use Fees for 2011.
- NEW! Make your Maintenance Fee payment online at www.banffrockymountainmembers.com/member_maintenance.html
- NEW! Friends & Family Rate We have enhanced the Friends & Family Rate to offer a special discounted rate at the Banff Rocky Mountain Resort, which replaces the set nightly rate. We have extended this discount to include our other properties: the Fox Hotel & Suites, Hidden Ridge Resort, Banff Caribou Lodge, Banff Ptarmigan Inn and Inns of Banff

Visit <u>www.bestofbanff.com/brmrdiscount</u> for the offer details and to confirm your bookings.

- Bonus Day rates for Prepaid Vacation guests remain the same, as outlined in the Newsletter. In addition to the Bonus Day offer, you may also take advantage of the Friends & Family Rate at any of our Banff hotel properties when making Banff travel plans outside of your contracted week.
- CHANGE! To align our rates and services, and to ensure appropriate cleaning fees are collected for pet rooms, the pet fee has increased to \$25 / pet / day, with a maximum of \$75 / week.

PLEASE TAKE NOTE OF THE FOLLOWING NEW MAILING INFORMATION: Banff Rocky Mountain Resort PO Box 1070 Banff, AB T1L 1H8

The phone numbers remain the same:

PHONE: Calgary Local Toll Free

(403) 259-9862 1-877-663-6332 FAX: Calgary FAX Toll Free FAX

(403) 252-0076 1-877-826-1801











